



2026 IAMERS WHO'S WHO

INTERNATIONAL ASSOCIATION OF MEDICAL EQUIPMENT REMARKETERS & SERVICERS

Give Your Old MRI a New Life

We buy MRI and gantries in any condition.
Broken, dismantled, or beyond repair.



Turn your old MRIs into new ones



We recycle Rare Earths and Critical Materials



Get paid while supporting sustainability!

Ready to recycle? Contact us today!



Ryan Swiderski
Strategic Partnerships Manager

✉ ryan.swiderski@cyclicmaterials.earth

☎ +1 (437) 826-1621



IMPORTANT DATES & EVENTS APRIL 2026 – MARCH 2027

IAMERS 33RD ANNUAL MEETING

CHARLESTON, SC
22 – 24 Apr 2026

AIUM ANNUAL MEETING

PHILADELPHIA, PA
27 – 30 May 2026

AAMI

DENVER, CO
29 May – 1 Jun 2026

SNMMI

LOS ANGELES, CA
30 May – 2 Jun 2026

IAMERS 20TH ANNUAL EUROPEAN MEETING

LUXEMBOURG CITY, LUXEMBOURG
16 – 17 Sep 2026

EANM

VIENNA, AUSTRIA
17 – 21 Oct 2026

RSNA

CHICAGO, IL
29 Nov – 3 Dec 2026

Member Reception @ 6:30pm on 30 Nov
The Ivy Room @ 12 East Ohio Street

INDIAN RADIOLOGY CONGRESS

DELHI, INDIA
7 – 10 Jan 2027

WORLD HEALTH EXPO FORMALLY ARAB HEALTH

DUBAI, UAE
25 – 28 Jan 2027

ECR

VIENNA, AUSTRIA
3 – 7 Mar 2027

Member Reception @ 7pm on 4 Mar
Palais Hansen Anantara @ Schottenring 24

CONTENTS

Board Of Directors.....	3
What Is IAMERS.....	4
Don't Forget Logistics And Other Risk Considerations On Your Next Deal.....	5
IAMERS 33rd Annual Meeting.....	10
IAMERS 20th Annual European Meeting.....	11
2026 and Beyond: Change, Change... and More of the Same?.....	12
Elevate Business Value Through Quality Excellence.....	13
What Are The Benefits Of Joining IAMERS.....	15
The Hidden Value of MRI Magnets and How to Unlock It.....	17
International Locations.....	19
2026 Member Directory.....	20

CONTACT

85 EDMONT PLACE
TEANECK, NJ 07666

PHONE: 201-357-5400

EMAIL: INFO@IAMERS.ORG

WEB: IAMERS.ORG

IAMERS BOARD OF DIRECTORS

April 2026

PRESIDENT & EXECUTIVE DIRECTOR

Diana Upton | diana@iamers.org

FOUNDING PRESIDENT

Dave Band | davebandd@aol.com

VICE PRESIDENT

Robert Manetta | rob@nationwideimaging.com

SECRETARY & INTERNATIONAL CHAIRMAN

Mads Vittrup | mv@flexraymedical.com

TREASURER & LEGISLATIVE CHAIRMAN

Jim Goldner | jg6616@gmail.com

DIRECTOR OF QUALITY

Julie Mardikian | julie@quality13485.com

ETHICS CHAIRMAN

Hiren Desai | hiren@medinnovasystems.com

MEMBERSHIP CHAIRMAN

Pat Fitzgerald | pat.fitzgerald@chronosimaging.com

SENIOR ADVISOR

Harry Khabra | harry@vertumedical.com

SENIOR ADVISOR

Shirin Charkhkar | shirin@bnaimaging.com

TECHNICAL DIRECTOR

Shashi Avadhani | shashi.avadhani@intelashealth.com

GENERAL COUNSEL

Robert Kerwin | rkerwin@iamers.org



WHAT IS IAMERS?

by Diana Upton, President & Executive Director, IAMERS

IAMERS, the International Association of Medical Equipment Remarketers and Servicers, is a trade association whose members are world-class providers of pre-owned medical imaging systems, parts and service. We act collectively to positively impact changing government regulations, to defend against anti-competitive activities, and to provide an atmosphere for continuously advancing the knowledge of our members.

All members must agree to IAMERS BEST PRACTICES or be ISO Certified.

Our activities are not exclusive to our membership. End-users worldwide can benefit from the availability of quality, low cost, pre-owned systems, parts and service. We know the value of medical diagnostic imaging and the benefits it provides to patients. If the healthcare community is to meet its goal of access to diagnostic imaging testing for all people around the world, IAMERS' mission to maintain open markets and continuous education is critical.

IAMERS works for its members and for end-users to ensure high clinical value, affordable diagnostic imaging equipment, parts and service are available to the diagnostic imaging community. We believe all end-users should be able to choose diagnostic imaging equipment and services that meet their clinical requirements and budgetary demands.

Whether impacting government regulation, continuing education or monitoring anticompetitive activities, IAMERS is there working for its members and those providing medical care around the world.



DON'T FORGET LOGISTICS AND OTHER RISK CONSIDERATIONS ON YOUR NEXT DEAL

By Robert J. Kerwin, IAMERS General Counsel

You've closed the deal and fingers crossed, if all goes well, you will net a tidy sum. You know this because you have done this deal before and with the same party across the pond. You have accurate and recent information on shipping, customs, and installation costs. You are dealing with someone you trust and who has never let you down. You got this...or do you; what about when the unexpected risk finally happens?

Do you have a plan to manage risk? What if the tariff situation changes as it indeed has in the past year? Have you taken into account the non-contract parties who could impact on your expected return, including those with whom you may have no contractual relationship? These may include consolidators, forwarders, customs brokers and banks. How about the local practices, ordinances or laws which may apply to your deal? What impact, if any, do the numerous treaties and regulations have on your deal?

Geographically, if medical equipment moves from Europe to the United States or for that matter to any region in the world, the rights of buyer and seller may vary considerably with respect to liability

for the unexpected. Laws concerning carrier liability are often independent and vary depending upon whether the device is being transported by sea, air or over land or some combination of these transportation modes. So, it's important to keep aware of: (i) how transportation risk is being handled in different jurisdictions; (ii) what insurance you may need to cover the risk; and (iii) what is the plan in the event of loss, damage or delay. As the U.S. Seventh Circuit Court of Appeals noted several years ago in a widely discussed U.S. court case, Chicago Prime Packers vs Northam Food Trading, under the United Nations Convention on Contracts for the International Sale of Goods ("CISG") the buyer bears the risk of "[l]oss of or damage to the goods after the risk has passed to the buyer... unless the damage is due to an act or omission of the seller." But the parties could well contractually (and frequently do) agree to treat various risks differently. However, this is not the end of the challenges which frequently happen behind the scenes on an international transaction with regard to risks such as to who bears the burden of costs and insurance.

Bottom line: know what your contract (and the contract with the shipper) says when the unexpected happens? While in the United States, the state Uniform Commercial Code may well interpret a contract to provide that the risk of loss passes to the buyer upon his/her receipt of the equipment, other jurisdictions or the contract may well have a different interpretation.

But, while you are examining costs and insurance coverage, you should also be looking at licensing, entry problems, safety

regulations, security and, if applicable, environmental problems. Hopefully, your pre-contract negotiations anticipate these issues in your deal. With a tip of the hat to Captain Obvious, it is a lot harder to address these issues once the contract is signed.

PRACTICE TIP

As buyers of imported medical equipment know, there are FDA requirements for importation of radiation emitting medical equipment. FDA Form 2877 requires specific information, much of which you should request the Seller to provide, before closing the sale. If the Seller is the manufacturer, this will presumably be no big deal. However, the FDA and the manufacturer treat this information as proprietary. There is no FDA database to be accessed if your equipment is being held in FDA detention because you have not provided this information. So, negotiate obtaining this information ahead of time as it will speed things along and save you a lot of possible headaches.

–Diana Upton, President, IAMERS

SYSTEMS | MOBILES | SERVICE | PARTS | SUPPLIES



The Platinum Certified Pre-owned CT, MRI, PET/CT, and Ultrasound Systems leverage fully reconditioned equipment that strictly adheres to our ISO 13485 Certified Processes

Services

- Installation & Planning
- Mobile Imaging Rentals
- National Service Coverage | 175+ Engineers
- Coil & Probe Repair
- 1,000,000 Parts In Stock
- Shielding & Radiation Protection
- MRI Helium
- Clinical & Technical Training
- Equipment Lifecycle Management

Supplies

- Radiation Protection Apparel & Products
- Barium, Contrast & Imaging Consumables
- Positioning Aids & ID Markers
- Imaging Accessories
- MRI Safe Accessories

For Medical Supplies Visit:
Shop.MXRImaging.com

MXRImaging.com

888-278-9933



NationwideImaging.com

732-262-3115



Does Your Purchase/Sale Contract Take Into Account Your Top Risk Concerns?

What if there are delays or equipment losses which neither you nor the buyer/ seller expected? Isn't this exactly what happened during the pandemic when supply chain issues made availability and delivery questionable? Many might say that global uncertainties are still on the rise. Causes of current delays include closure of Persian Gulf shipping lane in the Strait of Hormuz. This reportedly has caused serious supply chain disruption. Leading maritime insurers have canceled war risk coverage in light of recent events. Although the U.S. government is reportedly to provide some insurance coverage, maritime insurance, when resumed, will surely have increased premiums. By all accounts geopolitical events are causing delays and substantial losses. How does your risk plan address geopolitical uncertainties?

Who is Covering the Risks/Costs?

On an international basis, one of the contract challenges, to keep in mind, is that the same contract term might well be interpreted differently depending upon laws of a particular jurisdiction. As a result, the International Chamber of Commerce prepared in 1921 a comprehensive digest of trade terms known as 'Incoterms' which are often used to avoid the confusion which may otherwise exist with various trade terms, the interpretation of which may differ. You will want to be that Incoterms are periodically updated. The latest update was published in 2020. These terms serve to establish in the contract where and how some of the shipping risks and costs are possibly transferred. Accordingly, it is important to know the definition of key trade terms. If Incoterms are being used in the contract, you should know which Incoterms favor you

depending upon whether you are importing or exporting. If your standard contract is not being used, be sure to understand what is being incorporated as some of the trade terms and conditions may well not be obvious. Moreover, they could be incorporated simply by adoption by reference to other terms referenced online.

Are Your Top Risks Covered In Your Contract or Shipper's Contract?

Don't be so sure that your contracts have all the possible 'delays', 'losses' or unexpected events covered by additional terms such as the 'Force Majeure' or 'Act of Terrorism' events incorporated in some contracts. Pre-pandemic most of us did not really know what 'Force Majeure' 'Act of God' or 'Impossibility of Performance' might mean-- other than as a 'boilerplate' contract provision which was never exercised. Now you really need to know what these previously 'boilerplate' terms mean.

If your contract does not view certain losses as 'unforeseen' events, you will want to assess—who bears the loss under the trade terms? If you are the Buyer, you will not necessarily want to agree to the Incoterm "EXW or Ex Works" which

PRACTICE TIP

It's advisable to know the difference on CIP and CIF Incoterms and when they should be used and what they cover. CIP can be used for all transport forms. It should always be used when shipping in a dedicated container. This covers the Institute Cargo Clause (A) as Maximum Coverage. CIF can only be used for sea transport. It should only be used for part loads-never full loads. It covers the Institute Cargo Clause (C) as minimum coverage.

-Christian Frandsen, Agito Supply Chain Manager

means that “upon exiting the factory” the buyers take on all the shipping and customs costs and any risks linked to transporting the equipment to its destination. Note: Even the Seller may decide that EXW may not always make the most sense as he/she will not be in control of export customs formalities. The exporter may find in a tax inspection that the decision to bill without collecting the taxes could leave the exporter open to situations like customs litigation. A similar result could happen if the Incoterm “DAP” or Delivered in Place or DPU (Delivered At A Specific Destination) is used.

Is Your Risk Concern Covered In Your Insurance?

Not only should the appropriate Incoterms be designated by the contracting parties, but you should also determine whether the insurance coverage should be on the ‘high’ side or ‘low’ side. Don’t simply designate insurance coverage without further definition. Assuming that you own this risk under the trade terms of the contract, then the analysis turns to whether you are insured for this risk.

Perhaps, if an unexpected event does happen, consider, in addition to transit insurance, if you have applicable business interruption insurance. Sometimes business interruption insurance covers only part of the damage—as it may be limited to “direct physical loss or damage to covered property.” It’s worth checking. Check your insurance policy, to see if it runs for a specified period of time or for the duration of the transport or even if it is limited to a particular shipment.

While these Suggestions may seem cumbersome, implementation of a risk program addressing these concerns will greatly assist in avoiding losses. Several years ago, the cargo vessel Felicity Ace caught fire while crossing the Atlantic near the Azores. The ship sank with nearly 4000 cars in its cargo hold including many luxury vehicles. The loss reportedly exceeded \$485,000,000. While thankfully no lives were lost in the Felicity Ace debacle, the sinking of this cargo vessel serves as a stark reminder that your logistics/risk plans need somehow to anticipate the unexpected.

Robert J. Kerwin serves on behalf of IAMERS as an approved industry observer to the EU Medical Device Coordination Group. The comments and observations contained in this article are his own.



PRACTICE TIP

It’s advisable to have one general insurance policy/agent-covering all transport cargo- instead of the shipping line or freight forwarder’s choice.

Give a Full Description in Your Insurance Application of the Collateral. If you are shipping pre-owned or used medical equipment, be sure to say so in addition to the serial number, original equipment manufacturer and other equipment specific details. Many insurers do not cover pre-owned/used unless it is specifically requested. Some insurers almost seem to be looking for a reason to limit or deny coverage. Don’t let your equipment description be part of that reason.

–Hiren Desai, CEO, Medinnova Systems, Pvt, Ltd, Gujarat, India



IAMERS 33rd Annual Meeting

22 – 24 April 2026

Charleston, SC

A WORLDWIDE WHOLESALE OF PRE-OWNED DIAGNOSTIC IMAGING EQUIPMENT

With over 40 years of experience, our reputation for integrity and expertise has helped us develop one of the largest MRI & CT networks of **dealers, technical specialists & healthcare providers**

CONTACT US TODAY

CALL 718.727.2461

EMAIL info@dbicorp.com

VISIT dbicorp.COM



D.B. International
LEADER IN WHOLESALE MEDICAL EQUIPMENT





IAMERS 20th Annual

European Meeting

16 – 17 September 2026

Luxembourg City, Luxembourg

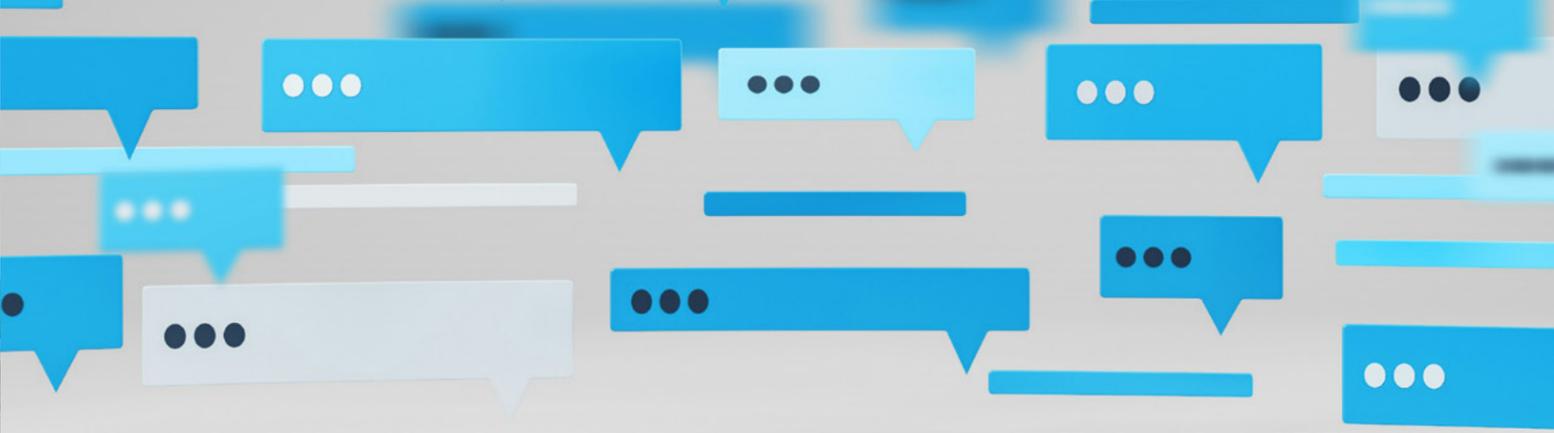


your
**BEST CHOICE
IN IMAGING SYSTEMS**

- C-ARMS
- BONE DENSITOMETERS
- MAMMOGRAPHY
- CT . MRI . X-RAY
- NUCLEAR MEDICINE
- R/F ROOMS
- ULTRASOUND
- PORTABLES



718-371-6026 www.metropolismedical.com
info@metropolismedical.com



2026 AND BEYOND: CHANGE, CHANGE...AND MORE OF THE SAME?

By Diana Upton, President of IAMERS

While in Vienna in March, I conducted an informal survey of IAMERS members attending the 2026 European Congress of Radiology. The most prevalent topic of discussion appeared to be the future demand for legacy medical devices in light of the growing influence of artificial intelligence (AI). The general consensus among attendees was that demand for legacy devices is, and will continue to remain, strong. Medical professionals continue to operate safely and effectively with legacy devices while simultaneously exploring the potential adding complementary AI tools whenever financially feasible.

It is widely acknowledged that AI tools can provide advantages in data mining, pattern recognition, and predictive analytics at a level not otherwise humanly attainable. To quickly and accurately predict future health events based on analysis of data trends, to identify image anomalies, and to accurately diagnose a wide range of conditions is truly remarkable. Early recognition of key health trends and early diagnosis means patient treatments can take place much earlier in the disease process. Earlier treatments mean those treatments are likely to be less intrusive, more effective, and less costly. To undertake these tasks to improve workflow optimization (even when remote monitoring) seems destined to take telehealth integration to a new level.

Though AI tools are ostensibly designed to support (not replace) medical professionals, some have said that AI will significantly alleviate the anticipated medical profession shortage of medical professionals. Time will tell.

Although a recent article in the *British Medical Bulletin* suggests (from a limited study) that AI is outperforming doctors at empathy¹, there are also unconfirmed press reports of botched surgeries and, occasionally, of misidentification of body parts². While this is an evolving field, by all accounts at least in the digital healthcare space, AI is no longer an emerging trend. It must be considered a core component of disease detection in 2026 and beyond. To state perhaps the obvious, AI must be judiciously integrated into technologies and workflows to maximize its benefits and mitigate adverse effects. Our members are actively seeking partnerships with their clients to ensure safe and effective use of AI on legacy devices.

In the U.S. healthcare system, AI adoption seems to have been embraced in a more limited way because of the acute financial pressures faced by regional and rural hospitals. Thin profit margins and workforce shortages have factored into, at least at present, more limited adoption. Revenue cycles and ROI are appropriately being considered in purchasing decisions. While it is a well-worn idiom, it remains appropriate to say, “stay tuned.”

¹ [AI chatbots versus human healthcare professionals: a systematic review and meta-analysis of empathy in patient care | British Medical Bulletin | Oxford Academic.](#) The study appropriately noted that verbal and facial cues could not be measured.

² [As AI enters the operating room, reports arise of botched surgeries and misidentified body parts | Reuters.](#)

ELEVATE BUSINESS VALUE THROUGH QUALITY EXCELLENCE

By Julie Mardikian, Quality 13485



Many independent service organizations are operationally strong; they have experienced and talented field engineers, responsive dispatch teams, and strong technical troubleshooting capabilities. Their patient-based focus was never more apparent than during COVID. In key respects, the business performs well, but in the medical device industry, operational excellence is not always the same as regulatory defensibility or scalability under scrutiny. More and more hospitals want to inspect records and to see the metrics. So, if your company were being audited tomorrow, would you be ready? What would they see?

You would want the auditor to see that your company has a quality manual in place, with policies that make clear that your company upholds high standards of safety and technical competence. Your company has standard operating procedures that are not just kept in the desk drawer. You have instructions on the work to be undertaken, along with forms and templates to support them. You are keeping quality records, risk management documents, and, where appropriate, calibration records. It is clear that you have procedures in place for corrective and preventive action, including a way to adequately analyze data, such as complaints, and to address them. If you have these policies in place and management is prioritizing the implementation of quality procedures, in a word, you are 'good'.

To be blunt: without a formal quality management system aligned to ISO 13485, operational strength rests on people, not scalable systems. The bottom line is that being "operationally good" makes you competitive, while being "systematically controlled" is defensible, scalable, and investable in the medical device industry. ISO 13485, aligned with FDA CFR part 820, is not administrative overhead; it's a financial risk-containment measure embedded in quality management. Organizations that achieve this distinction outperform those that do not.

In my experience, many hospitals and imaging facilities will often not engage vendors that lack ISO 13485 certification. Independent service organizations are being requested to maintain a certified Quality Management System to demonstrate traceability, risk management, and controlled post-market actions prior to entering into service or sales agreements. The financial logic is compelling: investing to achieve ISO 13485 maturity protects revenue by preserving existing contracts, opens doors to new bids from hospitals and imaging facilities, and reduces the risk of costly non-compliance findings during audits. Certification is not a burdensome administrative overhead; it is a strategic currency that signals reliability, scales with growth, and differentiates your organization in a competitive market where customer demand for demonstrable quality and regulatory defensibility.

“Operationally Strength” & “Systematically Control”

Quality experts have all noted that quality management is not really delegated; it is directed from the top. Being “operationally good” is a field capability that is systematically controlled; it is a leadership decision. The Top Management role is not to manage procedures; it is to ensure the organization is built on a strong quality management system. To accomplish this (and of course, complete a successful audit), I often see executives focus on five leadership disciplines.

1. Establish quality as a business objective; we recommend treating quality as a business objective and aligning it with revenue and growth. Develop measurable quality targets tied to complaint trends, service documentation, vendor credentialing, and the effectiveness of corrective and preventive actions.
2. Request data rather than rely on assumptions; Top Management should seek regular reviews with meaningful metrics, risk trend analysis, complaint management, and supplier performance. It has been said by more than one auditor that operational comfort should never replace documented evidence of control.
3. Fund infrastructure before scaling; growth without QMS maturity increases exposure. Top Management must ensure controlled document systems, training traceability, and field service documentation. Scaling revenue should occur in parallel with control scaling.
4. Be audit ready: Inspection readiness is not a quality department task; it is everyone's responsibility. Management should be confident that, at any time, the organization will demonstrate process control, risk evaluation, the effectiveness of corrective actions, and traceability of service activities.
5. Support and drive performance. As you well know Quality cannot depend on individual heroics; it must be embedded in documented systems. When key personnel visibly support the QMS by participating in reviews, engaging in audits, and allocating resources, the organization follows suit.

The Key Takeaway

Operational strength makes a company competitive; a mature Quality Management System makes it defensible, scalable, and valuable. Begin your QMS maturity journey today to protect contracts, win new bids, and sustain growth under regulatory scrutiny.

What Are the Benefits of Joining IAMERS?

You might be wondering why it is in your interest to join IAMERS. After all, you've been successfully managing your business for a while now. What can IAMERS bring to the picture?

Well let's take a snapshot just over the past few years:

- We have seen efforts to pass legislation and require new regulations both in the U.S. Congress and in the EU, which could dramatically affect your business.
- 2020 promises more of the same as some manufacturers have spent millions of dollars on lobbyists to push many of these same issues.
- Some manufacturers have spent even more time to suggest sometimes that you are possibly conducting your business operations in a potentially unsafe or unsound manner. We know you act safely and ethically but do your customers feel the same way?
- These same manufacturers are pushing for imposition of costly and unnecessary standards for your business...all the while being sometimes reluctant to cooperate with promptly providing service keys, equipment technical information and software updates and upgrades.

So, how will you keep informed about the developments which affect your business? How will you ensure your voice will be heard – all the while preserving your relationship with those who most impact your business? Ask yourself the following questions about joining IAMERS:

- Could any individual company successfully engage the Federal Government in a dialog to protect the interest of our industry or our customers?
- Could any individual company provide a platform for dealing with the industry challenges posed by the OEM's?
- Could any one company, hard as it may try, be able to enforce an international industry Code of Ethics?

This is the Mission of IAMERS. It is job #1 for us. These are a few of the reasons why membership in IAMERS has come to mean so much to those involved in the pre-owned diagnostic imaging equipment industry.

IAMERS' mission remains, after 33 years, to help all of us do business in a more efficient and profitable manner while maintaining the highest possible standard of ethics in the industry. The IAMERS Code of Ethics benefits you and your customers. It provides your customers with an unmatched level of security when doing business with you – an IAMERS member.

IAMERS will continue to serve as a liaison for the industry to the FDA, the EU, and equipment manufacturers alike. But that's not its only job. IAMERS also monitors federal and state legislative initiatives and supports issues which are helpful to our industry and the healthcare providers it serves.

JOIN IAMERS AND SEE THE DIFFERENCE

- IAMERS holds industry meetings which serve as both educational and networking opportunities.
- Additionally, IAMERS provides a steady flow of information on issues which affect your day to day business. There is strength in numbers and strength in unity.
- By joining and participating in IAMERS your voice can be heard loud and clear.

Participation in IAMERS ensures the continued growth of your business and of our industry.





THE HIDDEN VALUE IN MRI MAGNETS AND HOW TO UNLOCK IT

Rare earth magnets are no longer a niche material story, ...

...they sit at the center of electrification, advanced manufacturing, robotics, defense systems, and, of course, MRI machines. Today, global rare earth supply remains concentrated. Demand continues to rise. Supply chain realignment has elevated access to critical materials from a procurement issue to a broader concern.

When supply tightens, pricing power shifts.

That shift is elevating the economics of material recovery, including the value embedded in your retired MRI systems.

In today's market, the magnet inside certain MRI systems can represent a significant addition to total asset return.

The Magnet Was Never Just Scrap

By the time an MRI reaches decommissioning, most visible value has been captured.

Resale if possible. Parts recovery if not. What remains often looks like structure and weight.

But inside the magnet assembly is concentrated rare earth material. In prior cycles, recovery may not have moved the financial needle. In today's pricing environment, that assumption no longer holds.

After resale and parts recovery are complete, the magnet is the final and frequently overlooked asset. Yet it now carries materially different economics.

Supply Constraint Changes the Math

Rare earth supply remains heavily concentrated geographically. As trade friction and industrial policy reshape sourcing strategies, domestic and allied supply channels are under increased scrutiny.

When primary supply tightens, secondary material gains pricing relevance.

Material recovered from retired MRI systems now participates directly in that market.

For operators decommissioning multiple systems annually, magnet recovery can shift from afterthought to measurable contributor.

Asset holders are compensated based on recovered material value.

Added Return. No Added Drag

Magnet assemblies are specialized and heavy. That has historically made them easier to write off.

Recovery does not need to introduce operational friction.

Deinstallation is coordinated to project timelines. Transport is managed by magnet-handling specialists.

Material enters a defined rare earth recovery stream.

Commercial settlement reflects recovered value.

Integrated properly, magnet recovery becomes a disciplined final step in asset disposition.

PRACTICE TIP

If an MRI can't be resold or redeployed, don't overlook magnet recycling, it may contain concentrated rare earths with significant hidden value.

For MRI recyclers, magnet recovery can create an additional revenue stream, and differentiate your offering in an increasingly competitive secondary equipment market.

Cyclic Materials works alongside imaging ecosystem partners to make that integration commercially aligned and operationally practical

Value That Continues Forward

These magnets powered critical diagnostic systems.

Their material still carries strategic and economic weight.

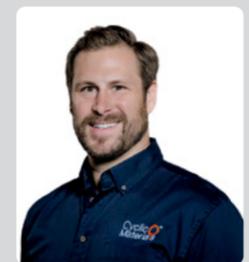
In a market where strategic inputs command increasing attention and pricing reflects supply constraint, capturing that value strengthens total return and contributes to a more resilient North American supply chain.

Letting that material end in scrap is no longer the only option.

If MRI deinstallations are on your foreseeable calendar, it may be opportune to begin reassessing the extra value that you can unlock with the introduction of rare earth recycling technology.

*Contributed by Cyclic Materials - Recycling for Rare Earths
Learn more: MRI-recycling@cyclicmaterials.earth*

Contact Us



Ryan Swiderski

Strategic Partnerships Manager

ryan.swiderski@cyclicmaterials.earth

+1 (437) 826-1621

IAMERS MEMBERS ARE INTERNATIONAL

For over 33 years, IAMERS has been the only trade association dedicated to extending the useful life of diagnostic imaging equipment – globally. Our members provide state-of-the-art pre-owned medical imaging equipment and services where new equipment is not an option. IAMERS membership includes the most capable and ethical companies in the industry – many of whom are ISO certified. On behalf of its members, IAMERS works with governments worldwide to ensure a competitive atmosphere.



OUR MEMBERS CAN BE FOUND IN

Australia | Austria | Canada | Denmark | France | Germany | India
Italy | Japan | The Netherlands | New Zealand | Philippines
Poland | Spain | Switzerland | United Kingdom | United States

MEMBER DIRECTORY

A. IMAGING SOLUTIONS, INC.

Birmingham, Alabama

phone: 1.205.823.7907

website: www.aimagingsolutions.com

A & E IMAGING SERVICES, LLC

Houston, Texas

phone: 1.281.408.9722

website: www.aeis1.com

AGITO MEDICAL

Noerresundby, DENMARK

phone: +45.9635.6501

website: www.agitomedical.com

AHLS, GMBH

Rohr, Austria

phone: +43 7258 29399

website: www.ahls.at

AIR PRODUCTS SP. Z.O.O.

Przygodzice, POLAND

phone: +48.62.733.29.97

website: www.eurohel.pl

ALLPARTS MEDICAL A Division of Philips Healthcare

Nashville, Tennessee

phone: 1.615.620.8504

website: www.allpartsmedical.com

ALTIMA DIAGNOSTIC IMAGING SOLUTION

Dallas, Texas

phone: 1.469.285.9768

website: www.altimadis.com

APAC MEDICAL EQUIPMENT, INC.

PHILIPPINES

phone: +63.45.499.0354

website: www.apacme.com



ASSOCIATED
IMAGING
SERVICES

ASSOCIATED IMAGING SERVICES, INC.

Wichita, Kansas

phone: 1.316.652.9991

website: www.aismedical.com

Providing Nuclear Medicine and Ultrasound equipment sales and service since 1990, Associated Imaging Services helps healthcare providers maintain dependable imaging operations. We specialize in equipment sales, service, relocations, installations, and technical support, delivering practical solutions and experienced service that hospitals and imaging centers trust to keep their systems operating at peak performance.

The Parts You Need. The Service You Deserve.

THE CATALYST DIFFERENCE

Catalyst MedTech is a national leader in ISO-certified service and support for nuclear medicine and molecular imaging systems.

As an ISO- and FDA-certified organization, we operate under rigorous quality standards across:

- Equipment sales
- Service and repair
- Refurbishment
- Installation and system integration

ISO-Certified. Audit-Verified. Proven in the Field.

SEE WHAT'S POSSIBLE

www.catalystmedtech.com

CATALYST MEDTECH





Superior Service. Unbeatable Value.

- In business for 35 years
- Nuclear Medicine Equipment Sales and Service
- Gamma Camera Relocation
- Nuclear Computer Upgrades
- Ultrasound Equipment Sales and Service
- New and Refurbished Options Applications

Providing Nuclear Medicine and Ultrasound Equipment, Sales and Service Since 1990



800.607.2115

aismedical.com

Associated Imaging Services, Inc.

AXIAL IMAGING

White House, Tennessee
 phone: 1.615.804.5408
 website: www.axialimaging.com

BENELUX IMAGING

Hilversum, THE NETHERLANDS
 phone: +31.6267.265.37
 website: www.benelux-imaging.com

BLOCK IMAGING

Holt, Michigan
 phone: 1.517.668.8800
 website: www.blockimaging.com

BNA IMAGING

Goodlettsville, Tennessee
 phone: 1.615.779.8807
 website: www.bnaimaging.com

CANON MEDICAL SYSTEMS EUROPE B.V.

Amstelveen, THE NETHERLANDS
 phone: +31.(0)6.53.85.43.98
 website: eu.medical.canon



CATALYST MEDTECH

Pittsburgh, Pennsylvania
 phone: 1.412.481.0600
 website: www.catalystmedtech.com

Catalyst MedTech is a national leader in nuclear medicine and molecular imaging solutions. As an ISO- and FDA-certified organization, we deliver compliant high-quality service, refurbishment, and equipment support across PET, PET/CT, and SPECT systems. Our audited processes ensure reliability, performance, and trusted multi-vendor support for imaging programs nationwide. Learn more: www.catalystmedtech.com



CHRONOS IMAGING

Aurora, Illinois
 phone: 1.630.296.9220
 website: www.chronosimaging.com

At Chronos Imaging, we are immensely proud of our heritage as a developer, manufacturer, and contract manufacturer of replacement CT tubes. Every tube we build benefits from decades of engineering experience and our legendary commitment to product quality. Contact us today for more details.

CLINICAL IMAGING SYSTEMS, INC.

Jupiter, Florida
 phone: 1.866.585.7164
 website: www.clinicalimagingystems.com

CRYOSRV, LLC

Schaumburg, Illinois
 phone: 1.844.279.6778
 website: www.cryosrv.com



CYCLIC MATERIALS

Toronto, CANADA
 phone: 1.437.826.1621
 website: www.cyclicmaterials.earth

Cyclic Materials is pioneering MRI magnet recycling, recovering critical rare earth elements from decommissioned machines to reduce reliance on mined materials. Backed by funding from investors like Microsoft and Hitachi, we scale sustainable recycling solutions, closing the loop on rare earth supply for medical and industrial applications



D.B. INTERNATIONAL

Deerfield Beach, Florida
 phone: 1.954.596.4945
 website: www.dbicorp.com

We are a worldwide wholesaler of pre-owned diagnostic imaging equipment. With more than 40 years of experience, our reputation for integrity and expertise in the marketplace has enabled us to develop one of the largest networks of dealers, technical specialists and healthcare providers in the world.



DIAGNOSTIX PLUS, INC.

Teaneck, New Jersey
 phone: 1.201.530.5505

35 years ago Diagnostix Plus was formed with the mission to offer the best and most effective pre-owned nuclear medicine imaging cameras and ancillary services. Whether SPECT, SPECT/CT, PET or PET/CT, Diagnostix Plus is the premier supplier of pre-owned nuclear medicine camera packages customized for your needs.

DIANA UPTON

Teaneck, New Jersey
 phone: 1.201.415.6807

DIRECTMED PARTS & SERVICE, LLC

Poway, California
 phone: 1.855.463.3727
 website: www.directmedparts.com

DOUAGNI SARL

Saint-Lunaire, FRANCE
 phone: +33.688.126.936



EAST COAST MEDICAL SYSTEMS

Alpharetta, Georgia
 phone: 1.770.667.3267
 website: www.ecmedsys.com

ECMed is a leading independent provider of imaging solutions for GE and Siemens MRI, CT, and PET/CT systems. We provide system equipment sales with site planning, full turnkey solutions, full and custom service contract solutions, mobile leases/sales, and parts sales.

ECHO MAGNET SERVICE

Helmond, THE NETHERLANDS

phone: +32.202.103.490

website: www.echomagnetservices.com

ED SLOAN

Gallatin, Tennessee

phone: 1.615.584.4738

EVERX JAPAN CO. LTD.

Tokyo, JAPAN

phone: +81.44.541.6267

website: www.everx-japan.com

EVERX PTY LTD

Sydney, AUSTRALIA

phone: +61.2.9683.4573

website: www.everx.com

FINANCIAL CORP

Hollywood, Florida

phone: 800.770.8550 ext. 101

website: www.financialcorpleasing.com

FlexRay MEDICAL

FLEXRAY MEDICAL APS

Aalborg DENMARK

phone: +45.28.59.98.29

website: www.flexraymedical.com

FlexRay Medical is a European-based supplier of flexible imaging solutions: CTs, MRIs, PET/CTs and more. We only supply fully tested quality equipment. We have years of experience in supplying equipment to satisfied clients all over the World. With us, you are in safe hands!

GE HEALTHCARE

Waukesha, Wisconsin

phone: 1.262.548.2003

website: www.ge.com

HOSPITAL EQUIPMENT SERVICES

Kampen, THE NETHERLANDS

phone: +31.38.332.5278

website: www.hospitalequipmentservices.nl

HTS MED

Castellammare di Stabia (NA), ITALY

phone: ++39.81.1948.4552

website: www.htsmed.com

IMAGE ONE

Fort Denaud, Florida

phone: 1.440.893.9999

website: www.image1group.com

INMED MEDIZINTECHNIK GMBH

Mainhausen, GERMANY

phone: +49.6182.896.3100

website: www.inmed.de

INNOVATIVE RADIOLOGY

Conyers, Georgia

phone: 1.888.909.9894

website: www.innovative-radiology.com

INTELAS

Mooresville, North Carolina

phone: 1.704.235.1731

website: www.intelashealth.com

JA IMAGING SERVICES

Brick, New Jersey

phone: +1.646.852.1326

website: www.jaimagingservices.com

JIM GOLDNER

Charlotte, North Carolina

phone: 1.704.650.1501

KCKC MEDICAL GROUP

Michigan City, Indiana

phone: 1.877.525.2674

website: www.kckcmedical.com

LBN MEDICAL A/S

Aalborg, DENMARK

phone: +45.96.88.65.00

website: www.lbnmedical.com

LZR, LLC

Onalaska, Wisconsin

phone: 1.608.799.0000

website: www.lzr-llc.com

MAGNET RESOURCES IMAGING, LLC

Toms River, New Jersey

phone: 1.732.310.7485

MAK HEALTHCARE INC.

Woodstock, Illinois

phone: 1.860.983.1171

website: www.makhealthcare.com

MANSA MEDICAL

Parma, Ohio

phone: 1.440.465.7958

website: www.mansamedical.com

MARQUIS MEDICAL, LLC

Baton Rouge, Louisiana

phone: 1.866.645.7457

website: www.marquismedical.net

MEDCO BLUE

Toledo, Ohio

phone: 1.216.600.0801

website: www.medcoblue.com

MEDICAL IMAGING SYSTEMS

Birmingham, Alabama

phone: 1.205.324.9729

website: www.misofal.com

MEDICAL RESALE LTD

Auckland, NEW ZEALAND

phone: +64.09.801.8221

website: www.medicalresale.com

MEDINNOVA SYSTEMS PVT. LTD.

Gujarat, INDIA

phone: +91.2667.264738

website: www.medinnovasystems.com

MEDSER MEDICAL SERVICES GMBH

Heusenstamm, GERMANY

phone: +49.6104.40884.0

website: www.medser.de

MEDSYSTEMS SP. Z.O.O.

Lublin, POLAND

phone: +48.535.156650

website: www.bid4med.com



METROPOLIS INTERNATIONAL

Long Island City, New York

phone: 1.718.371.6026

website: www.metropolismedical.com

Metropolis is one of the largest stocking dealers in the world with two decades of unparalleled market knowledge, experience and service. With a large warehouse and office in the heart of New York City. Metropolis sells all modalities, from all manufacturers. From C-arms, DEXA, Ultrasounds, Mammography, CTs, -Metropolis has it all, that is the main reason customers are 110% satisfied with Metropolis and always come back to the SOURCE. For great systems and prices, Metropolis is your only stop.

MODALITY GROUP LIMITED

Leicestershire, UNITED KINGDOM

phone: +44.(0)3330.110.550

website: www.modality-group.com

MOONS GMBH

Graz, AUSTRIA

phone: 43 316228 110

website: www.moons.at

MOUNTAIN VIEW MEDICAL SERVICES

Colorado Springs, Colorado

phone: 888.566.6867

website: www.mv-ms.com

Your Partner for Used Imaging Equipment & Parts

Scandinavian Medical Solutions is dedicated to supporting healthcare providers worldwide.

Since 2018, we have grown into an organization dedicated to providing affordable, high-quality imaging equipment, parts, and innovative rental solutions.

We are your go-to source for advanced imaging parts. Our extensive inventory includes parts for all primary modalities and brands.

Get in contact

For European requests

+45 5080 8009

sales@scandinavian-medical.com

For US requests

+1 (714) 240-0864

parts.us@scandinavian-medical.com



MRI COIL GURU
The MRI Coil Imaging and Service Experts
North Chicago, Illinois
phone: 844.674.4878
website: www.mricoilguru.com

MRI Coil Guru specializes in all facets of MRI coil repair. We offer new and used coils as well as servicing all brands of MRI machines. Our team is mission-driven and experienced in repair and operation of virtually all coil types, regardless of Original Equipment Manufacturer (OEM). Our goal is to provide exceptional service for a competitive price with superior customer service.

We would like to offer all IAMERS members a 20% discount on all services.

MRI DEPOT, INC.
Longwood, Florida
phone: 1.407.696.9822 ext. 402
website: www.mridepot.com



MXR IMAGING
San Diego, California
phone: 1.888.278.9933
1.440.701.1247
website: www.mxrimaging.com

MXR Imaging, Inc. and Nationwide Imaging Services, Inc. together, are the largest independent distributors of imaging equipment and service in the U.S. As an industry leader, we provide a wide variety of New and Platinum Certified Pre-Owned imaging equipment. Additionally, we offer service support, legacy equipment assistance, radiation protection and RF shielding, project management, mobile rentals, parts sales and exchange, training, and medical supplies to the healthcare market. Our extensive imaging equipment portfolio includes CT, PET/CT, MRI, Mammography, General Radiology, Ultrasound, and PACS.

NATIONAL IMAGING SOLUTIONS
Houston, Texas
phone: 1.888.880.2122
website: www.natimaging.com



NATIONWIDE IMAGING SERVICES, INC.
Manasquan, New Jersey
phone: 1.732.262.3115
website: www.nationwideimaging.com

Nationwide Imaging Services, Inc. and MXR Imaging, Inc., together, are the largest independent distributors of imaging equipment and service in the U.S. As an industry leader, we provide a wide variety of New and Platinum Certified Pre-Owned imaging equipment. Additionally, we offer service support, legacy equipment assistance, radiation protection and RF shielding, project management, mobile rentals, parts sales and exchange, training, and medical supplies to the healthcare market. Our extensive imaging equipment portfolio includes CT, PET/CT, MRI, Mammography, General Radiology, Ultrasound, and PACS.

NORDIC MV
Noerresundry, DENMARK
phone: +45.27.82.1600
website: www.nordicmv.com

NORTH AMERICAN IMAGING
Summerville, South Carolina
phone: 1.800.288.8823
website: www.naimaging.com

OKON METALS
Dallas, Texas
phone: 1.214.426.6566
website: www.okonmetals.com

OWEN KANE HOLDINGS, INC.
New York, New York
phone: 1.212.558.6600 ext. 250

PFMS SP. Z O.O.
Poznan, POLAND
phone: +48.697.562.134
website: www.pfms.pl

PHANTOM MEDICAL
Chicago, Illinois
phone: 1.630.720.6801
website: www.phantomhealthcare.com

POLYGON S.P.A.
Rome, ITALY
phone: +39 065 440 8214
website: www.polygon.eu

PROBO MEDICAL
Fishers, Indiana
phone: 1.317.759.9210
website: www.probomedical.com

PROBO MEDICAL CANADA
Oakville, Ontario, CANADA
phone: +1.647.261.3878
website: www.probomedical.ca

PROBO MEDICAL UK
Gloucester, UNITED KINGDOM
phone: +44.7494.508.292
website: www.probomedical.co.uk



QUALITY 13485
Fresno, California
phone: 1.559.284.2379
website: www.quality13485.com

Compliance assurance consultancy delivering meticulous auditing and expert guidance to uphold ISO standards with unwavering integrity. Quality 13485 employs a proactive approach fostering a culture of integrity, while safeguarding reputations and promoting sustainable growth. We adhere to ethical standards, providing clients with confidence in regulatory compliance.



RADIOLOGY ONCOLOGY SYSTEMS, INC.
San Diego, California
phone: 1.858.454.8100
website: www.oncologysystems.com

Radiology Oncology Systems (ROS) delivers high-value medical equipment solutions – from pre-owned linacs to advanced radiotherapy and imaging systems – combined with trusted parts and responsive service. Through industry collaboration, ROS maximizes lifecycle value and expands access to reliable healthcare for millions of patients worldwide.

RADON MEDICAL IMAGING CORP.
Gaffney, South Carolina
phone: 1.800.722.1991
website: www.radonva.com

RADON MEDICAL IMAGING CORP.
Ona, West Virginia
phone: 1.866.723.6698
website: www.radonmedical.com



SCANDINAVIAN MEDICAL SOLUTIONS
Aalborg, DENMARK
phone: +45.60.55.60.90
website: www.scandinavian-medical.com

Danish and US-based Scandinavian Medical Solutions is a reliable imaging equipment provider. We offer high-quality imaging solutions to distributors across the globe. Our warehouse is stocked with top-notch used imaging equipment, including MRI, CT, PET-CT, and mammography. Additionally, we provide spare parts from all major manufacturers and offer high-end rental solutions.

SCANNING TECHNOLOGIES, LLC
Corona, California
phone: 1.714.462.3713
website: www.scanningtechnologies.com

SOUTHEAST NUCLEAR ELECTRONICS
Ball Ground, Georgia
phone: +1.404.200.0552
website: www.southeastnuclear.com

SOUTHERN STATES IMAGING
Decatur, Georgia
phone: 1.866.750.7744
website: www.southernstatesimaging.com

Together

Extending the Life of Linacs and Imaging Systems

Linacs • CT • MRI • PET/CT
Linac & CT Parts • Services

ROS is a proud member of IAMERS, collaborating across the industry – from diagnostic imaging to linac systems – to deliver equipment solutions and parts that maximize lifecycle value.



Info@ROS.us
www.ROS.us
+1 858-454-8100

RELIABILITY REFINED™



TECHNOMED MEDICAL PARTS & EQUIPMENT

Richmond, BC, CANADA

phone: +1.1.607.761.0933

website: www.technomed-medical.com



TOTAL QUALITY SOLUTIONS

TOTAL QUALITY SOLUTIONS

Green Bay, Wisconsin

phone: +1.920.660.6285

website: www.totalqualitysolutions.net

Strong qualifications are essential for medical device companies pursuing ISO 13485 certification. With over 15 years' experience building and auditing Quality Management Systems—and a flawless FDA and ISO audit record—Total Quality Solutions delivers proven expertise. Our consultants are Exemplar Global—certified ISO 13485 Lead Auditors and ASQ CMQ/OE certified, ensuring audit-ready, compliant systems.

TQMS

Top Quality Medical Solutions

TQMS

Radzyn Podlaski, POLAND

phone: +48 512 216 073

website: www.tqms.pl

TQMS - is a European - based company providing comprehensive medical equipment maintenance services. Our offer includes: installation, de-installation and relocation of medical systems, including MRI, CT and X-ray systems with full engineering and logistic support, fault diagnosis and specialized repairs, sales and rental of spare parts for CT scanners, MRIs and X-ray machines.

TRI-IMAGING SOLUTIONS

Madison, Tennessee

phone: 1.855.401.4888

website: www.triimaging.com

TRIMEDX

Indianapolis, Indiana

phone: 1.317.957.5145

website: www.trimedx.com

TRUST MEDICAL, LLC

Nashville, Tennessee

phone: 1.615.720.3710

website: www.trustmedllc.com

TWILIGHT MEDICAL, INC.

Sacramento, California

phone: 1.916.314.0164

website: www.twilightmed.com

UNITED MEDICAL TECHNOLOGIES

Fort Myers, Florida

phone: 1.239.433.5332

website: www.radiology-equipment.com

UNITY IMAGING

Aalborg, DENMARK

phone: +45.27.29.60.10

UNIVERSAL MED. RESOURCES, INC.

Washington, Missouri

phone: 1.888.239.3510

website: www.uni-med.com

VERTU MEDICAL

London, UNITED KINGDOM

phone: +44.208.392.5903

website: www.vertumedical.com

VIRTUS HC

Fossò, Venice, ITALY

phone: +39.351.338.4443

website: www.virtus-hc.com

VIRTUS IMAGING PARTNERS

Tamarac, Florida

phone: 1.469.352.1808

website: www.virtusimaging.org



W7 GLOBAL, LLC

Sellersburg, Indiana

phone: 1.812.206.5970

website: www.w7global.com

Specialized provider of x-ray tubes and parts, new and used, with particular focus on x-ray tubes for CT and cath/angio systems. Now offering TubeAssurance™ extended warranty for new x-ray tubes. We support independent service organizations with their needs & growth. We offer friendly service, fast response, and decades of experience.

X-RAY AMERICA

Charleston, South Carolina

phone: 1.854.999.6888

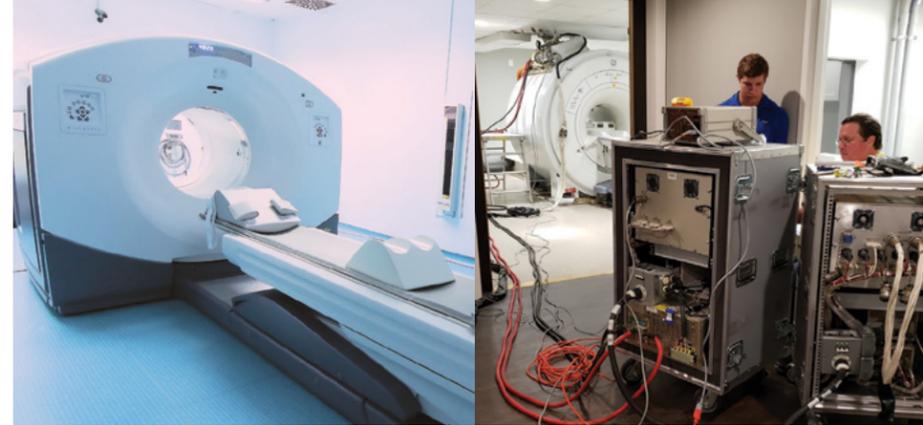
website: www.x-rayamerica.com

20MED, INC

Miami, Florida

phone: 1.415.906.5129

website: www.20med.com



PROVIDING THE HIGHEST QUALITY MEDICAL IMAGING EQUIPMENT, MAINTENANCE SERVICES AND MOBILE IMAGING SOLUTIONS.



ECMed is a leading independent provider of imaging solutions for GE and Siemens MRI, CT, and PET/CT systems. We provide system equipment sales with site planning, full turnkey solutions, full and custom service contract solutions, mobile leases/sales, and parts sales.



770.667.3267

www.ecmedsys.com



ADVOCACY | EDUCATION | NETWORKING

IAMERS - International Association of
Medical Equipment Remarketers & Services



Become an
IAMERS
Member

A SYMBOL OF ADVOCACY, ETHICS, & NETWORKING

WHY YOU SHOULD BE A MEMBER

1. Advocacy – Including Legal Expertise and Lobbying in Washington and Brussels – FDA, Congress
2. A Vetted Ethics Process
3. On-going Work with Other Trade Associations
4. The Best Business-to-Business Networking
5. No One Else Has Your Back

YOUR CUSTOMERS CAN FEEL CONFIDENT DOING BUSINESS WITH YOU
BECAUSE YOU ARE AN IAMERS MEMBER

KNOWLEDGE · ETHICS · PROFESSIONALISM

1.201.357.5400 · www.iamers.org · info@iamers.org

